

Press Release

Accredited resellers

A new accredited dealer scheme for InterWrite interactive presentation solutions has been designed to give customers the confidence that they are buying from approved, specialised dealers, who are committed to providing best value for the solution they provide.

Manufacturer of the Bluetooth enabled MeetingBoard and MeetingPads GTCO CalComp and exclusive distributor Art Systems have set up the scheme to guarantee buyers a high level of service to support these solutions. To qualify for accreditation, dealers must:

- have received full training on the InterWrite products from Art Systems
- have installation and demonstration capabilities.

Art Systems AV Channel Manager Russell Harpham said: “These qualification conditions mean that our accredited dealers can guarantee full back up and support to customers, and really understand the products they are selling.

“We’ve been really pleased with the interest in the InterWrite products, which are the first integrated Bluetooth, wireless interactive whiteboards and meeting pads on the market. We now want to help our reseller partners and support the added value they currently provide their customers.”

Dealers already accredited on the scheme include Accurate PLC, Computacenter, Fujitsu Services, AV Warehouse. The Saville Group, Petards Civil Systems, AV Concepts, Sound and Vision, and Pulse Computers.

John Elliott of GTCO CalComp added: “With so many whiteboards on the market from various manufacturers and dealers, we want to reassure customers that if they buy any GTCO CalComp InterWrite product from one of our accredited dealers they will be getting help and advice from people who have been properly trained and have the full support of us, the manufacturer.”

ENDS

Notes to editors:

A high resolution photo is available on request from joanne.powell@artsystems.ltd.uk

The InterWrite MeetingBoard has three modes of operation:

- **Interactive Mode** allows use of any Windows application and access to the Internet using a connected projector and PC. Projected images can be annotated, edited and
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highlighted with the electronic pens and eraser included with the system. Notes can then be saved and printed or e-mailed instantly.

- **PC Whiteboard Mode** allows use of dry-erase markers contained within the pens. The connected PC catches notes stroke for stroke so they can be saved, printed and e-mailed.
- **CopyBoard Mode** allows notes written on the board with the dry-erase markers to be printed directly to a connected printer — no PC required.

The first cordless electronic pad on the market, the InterWrite MeetingPad allows meeting participants to easily interact with any Windows application or the internet. With a cordless pen which also acts as a mouse, users can annotate, edit and highlight presentations.

Up to seven MeetingPads can interact with the same presentation when MeetingPad Manager is connected to a PC, making it the perfect tool for collaboration, education and brainstorming. Annotations can be saved, along with the underlying image, with a single menu selection using the one of the MeetingBoard pens.

For further information

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